

Consolidated Results 6M12

Privileged Information

July 26, 2012

Highlights:

Turnover: 108.6 M€

(119.1 M€ in 6M11)

EBITDA: 10.3 M€

(8.2 M€ in 6M11)

Net Profit: 4.5 M€

(3.5 M€ in 6M11)

Net Cash: 25.1 M€

(14.7 M€ in 12M11)

Message from the CEO - Luís Paulo Salvado

"The results of the first half are strongly positive, reflecting a significant progress in the Novabase's strategic priorities.

1/3 of the total business is generated outside Portugal, as a result of the significant growth of the international business by 72%. Likewise, the services already accounts for more than 2/3 of the total business, thanks to a 10% increase. EBITDA increased by 25% and Net Profit grew 30%. Also positive was the evolution of cash, with a generation above 10 M€ since the beginning of the year.

These results show that the measures implemented by the end of the previous year, in order to adapt the company to current market challenges, are proving to be very effective.

However, the current macroeconomic environment has adversely impacted our domestic business, especially in the components where we have less strategic control. Thus, the business of third party products declined by 33%, leading to a decrease of 9% in total Turnover.

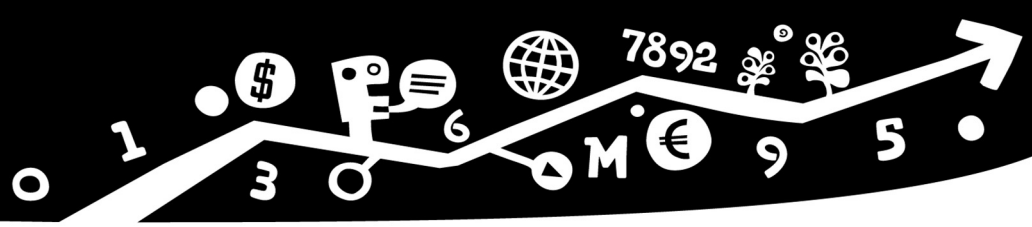
To continue to maximize synergies between businesses, we decided to reorganize Digital TV operations. In order to increase operating efficiency, we will integrate the solutions for TV operators in the Infrastructures & Managed Services business. On the other hand, the solutions System-in-Package (SIP), strongly supported in R&D investments and intellectual property, will be transferred to the Venture Capital business, where they will have a more suitable platform for its future development.

2012 continues proving to be a challenging year, but these results allow us to confirm our commitment to compliance with the Guidance and reaffirm our priorities for the future."

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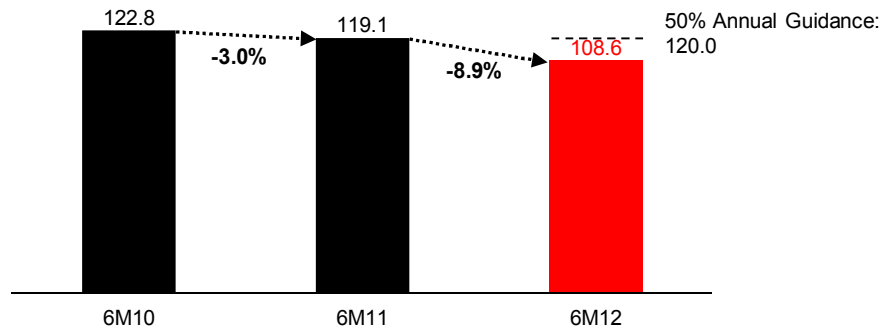
Novabase SGPS, S.A.
Public Company - Euronext code: NBA.AM
Registered in TRO of Lisbon and Corporate Tax Payer nº 502.280.182 - Share Capital: 15,700,697.00 €.
Head Office: Av. D. João II, Lote 1.03.2.3., 1998-031 Lisbon - PORTUGAL



1. Key Indicators Evolution

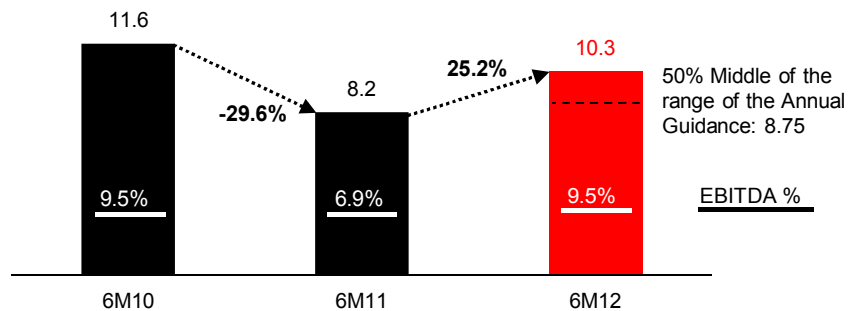
Turnover (M€)

Turnover below the annual Guidance linearized (-9.5%), due to the contraction of business in Portugal in the product component.



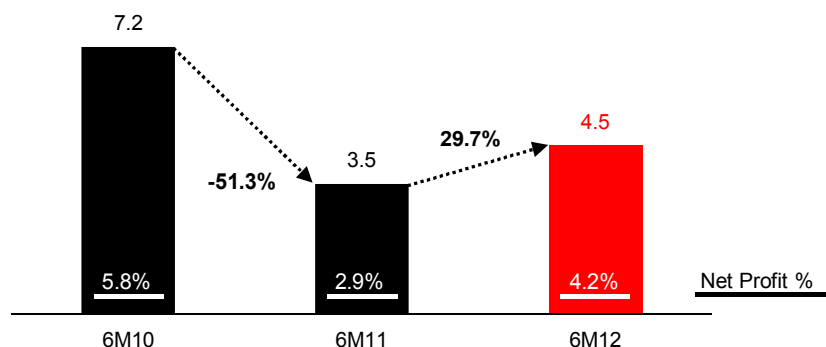
EBITDA (M€)

EBITDA above the annual Guidance linearized of 16-19 M€ and 7.3%: +17.3% above the middle of the range (+2.2 points %).



Net Profit (M€)

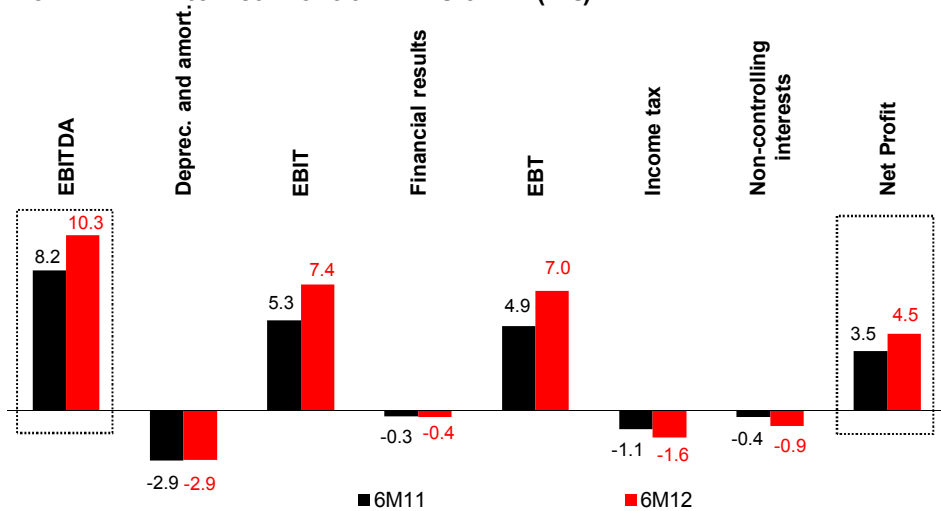
Significant improvement of profitability as a result of the measures adopted in the end of 2011.



Earnings per share (EPS) in 6M12 reached 0.15 euros per share, registering an increase of 28.8% towards the EPS from the previous year of 0.11 euros per share.

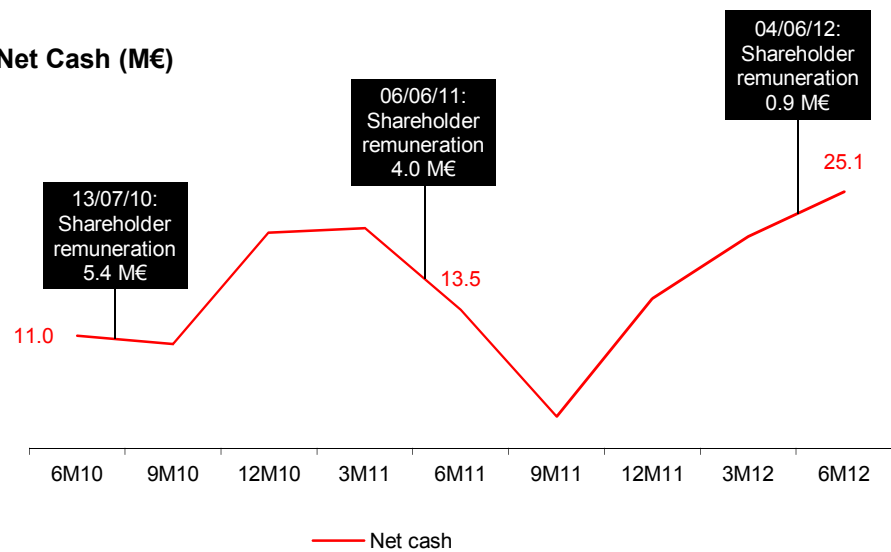


From EBITDA to Net Profit 6M12 Vs 6M11 (M€)



Non-controlling interests in 6M12 amounted to -0.9 M€, which compares to -0.4 M€ in 6M11. This variation is mainly due to the positive evolution of the results of subsidiaries Collab and Celfocus compared to the same period of the prior year.

Net Cash (M€)



Cash generation of 10.5 M€ in the first half of 2012.

In the 6M12, Novabase shows a positive performance in cash generation. Novabase ended the 6M12 with 25.1 M€ in net cash, which compares to 14.7 M€ in the 12M11.

On June 4th 2012, Novabase paid its shareholders a total amount of 0.9 M€ (0.03€/share).



2. Short Summary of the Activity

The first half of 2012 was marked by strong pressure on prices in the third party product component in Portugal, but also by significant improvement of the operating performance, which already reflects the measures adopted in the end of 2011 (restructuring process with the double objective of decreasing the average production cost and enabling the company to increase international growth).

Thus, the results of the first half of 2012 are below the Turnover Guidance (-9.5%), but remained above the middle of the range of the EBITDA Guidance (+17.3%). Compared to 2011, Turnover decreased 8.9%, however, services grew 9.9% and international business represented 33.2% of the total business. EBITDA raised 25.2% and Net Profit reached 4.5 M€.

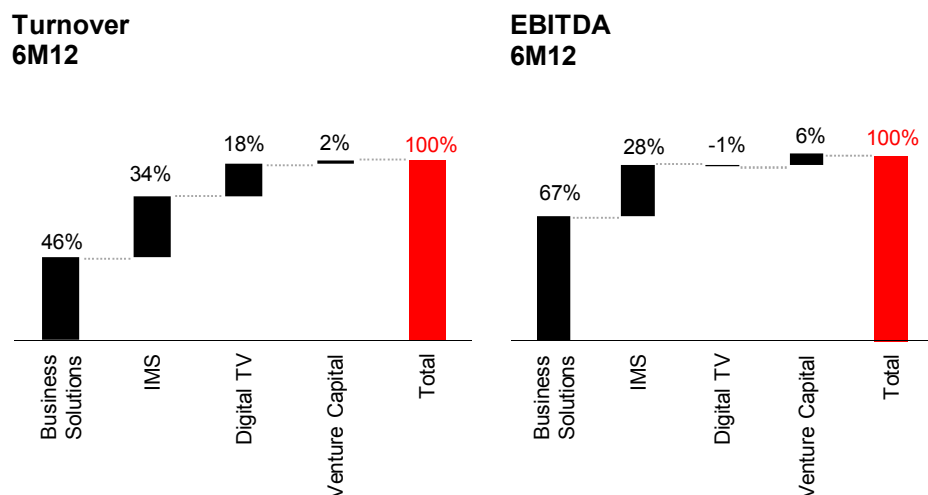
Novabase's management was focused on strengthening internationalization, the great challenge of the company for 2012, continuing the effort to maintain the position in the domestic market, which is proving extremely challenging.

Noteworthy is the inauguration of Parque Oriente Operations Centre in the first quarter of 2012. The new space, which occupies more than 3,000 m² and is designed to operate 24 hours a day, 7 days a week, incorporates all of the expertise needed to design and deploy large-scale technology infrastructure projects. This new Operations Centre at Parque Oriente will allow us to reinforce outsourcing and managed services in Portugal and the rest of the world.

In the second quarter of the year, Novabase strengthened its focus on the Financial sector with the acquisition of 100% stake in Binómio, a company specialising in financial assets management solutions, that holds a paramount position in Portugal with insurance and pension management companies and also has customers in the PALOPs (African Portuguese Speaking Countries), namely in Angola.

Also worthy of note in this first half of 2012, is the distinction of Novabase as Best System Integrator in 2011, in the National Conference of IBM Business Partners. Additionally, Collab has received three awards at the Conference Beyond 2013, attributed by the Portuguese Association of Contact Centers (APCC) to the organizations that had a key role in their Customer Relations Centres in 2012: Best IVR Platform 2012, Best Workforce Management Platform 2012 and Best Agent Front End (CRM) 2012.

The percentage breakdown of Turnover and EBITDA by the different businesses, in the 6M12, is as follows:



This investment is part of Novabase's growth and internationalization strategy for the Financial Services sector.



9.9% rise in services, in line with Novabase strategic orientation to increase the added value of its offers.

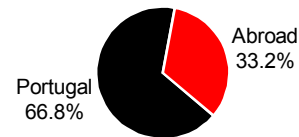
Of the overall Turnover generated in 6M12, the services rendered represents 67.4%, which compares to 55.9% in 6M11.

Of the 108.6 M€ Turnover, 33.2% is generated outside Portugal, that is 36.1 M€, which compares to the 21.0 M€ registered in 6M11.

Turnover by geography 6M11

Turnover by geography 6M12

International business increased 71.5%, reflecting a strong focus on markets outside Portugal.



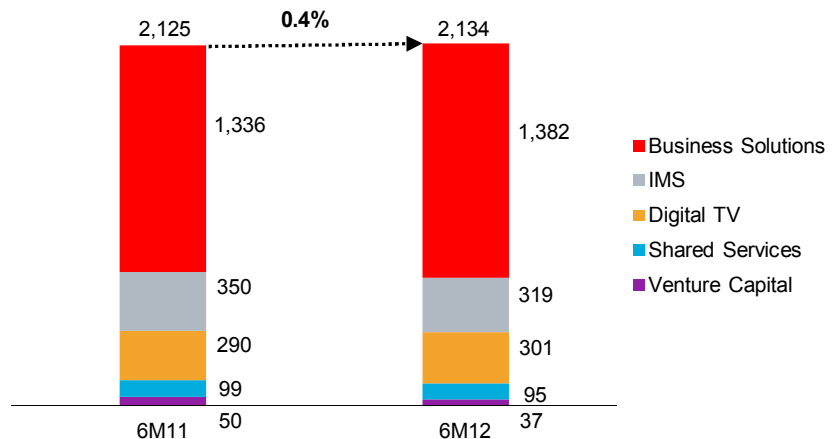
Business outside Portugal generated in the Business Solutions area increased to 29.8% of the respective invoicing (16.2% in 6M11). In the IMS business area, the international business in 6M12 increased to 34.5% (22.0% in 6M11) and in the Digital TV area increased to 36.4% (13.7% in 6M11).

Novabase had on average, in the 6M12, 2,134 employees, which represents an increase of 0.4% compared to the 6M11 (2,125) and of 1.2% compared to FY11 (2,109).

Employee breakdown by business area, in 6M12, is as follows:

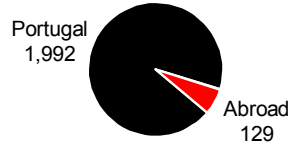
Average Number of Employees

Average number of employees evolution includes the talent renovation by the recruitment of 161 university graduates through Novabase Academy program.





Average Number of Employees by geography 6M11

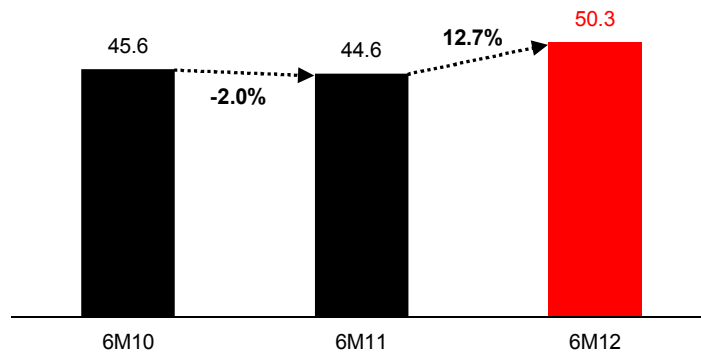


Average Number of Employees by geography 6M12



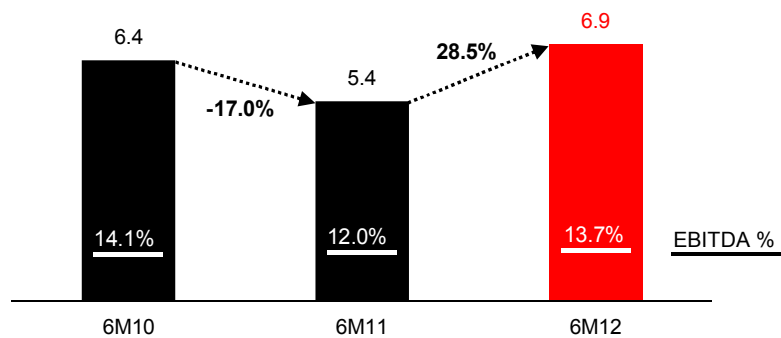
2.1. Business Solutions

Turnover Business Solutions (M€)



BS Turnover evolution reflects the significant growth of the international component (2x vs. 6M11).

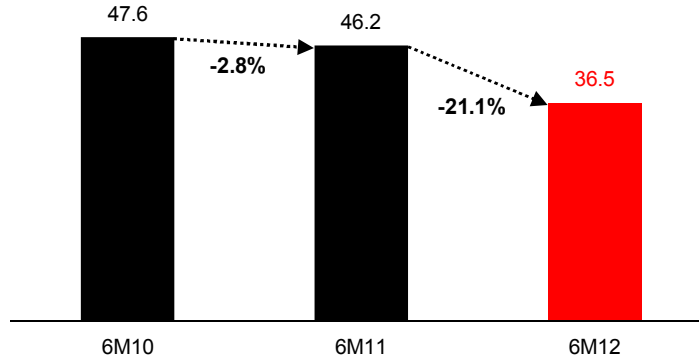
EBITDA Business Solutions (M€)



BS positive evolution reflects the measures adopted for the improvement of operating competitiveness.

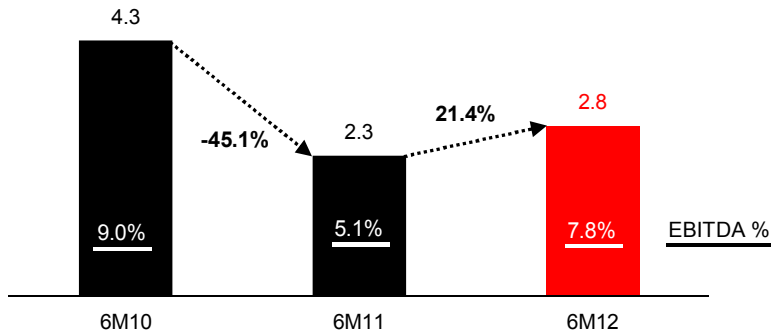
2.2. Infrastructures & Managed Services

Turnover IMS (M€)



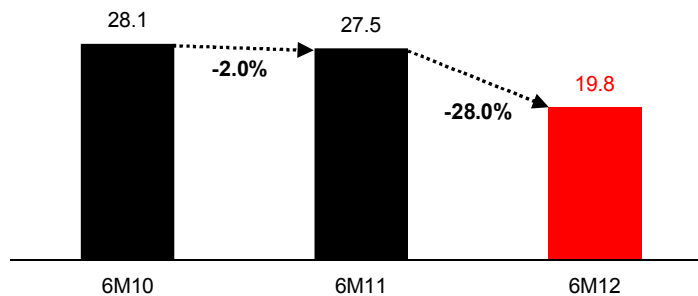
IMS evolution is mainly due to the pressure on prices in the product sales component in Portugal, despite the growth in services (+11.5%) and international sales (+24.1%). However, this area should be analysed for more extended periods of time.

EBITDA IMS (M€)



2.3. Digital TV

Turnover Digital TV (M€)

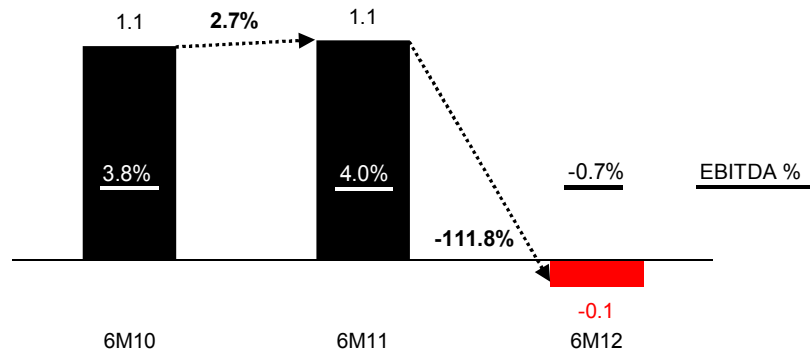


The negative evolution of DTV area is explained by the strong contraction of business in Portugal, despite the international business growth (+92.2%).



EBITDA Digital TV (M€)

With effect from the second half of the year, it was decided to reorganize the DTV area in order to maximize synergies between businesses and to increase operating efficiency.



2.4. Venture Capital

VC results are primarily due to the improvement of the performance of subsidiary Collab.

Global Turnover in this area reached 1.9 M€, which represents an increase of 169.3% compared to 6M11.

Venture Capital EBITDA in 6M12 increased, year on year, from -0.6 M€ to 0.7 M€, reaching an EBITDA margin of 34.2%.

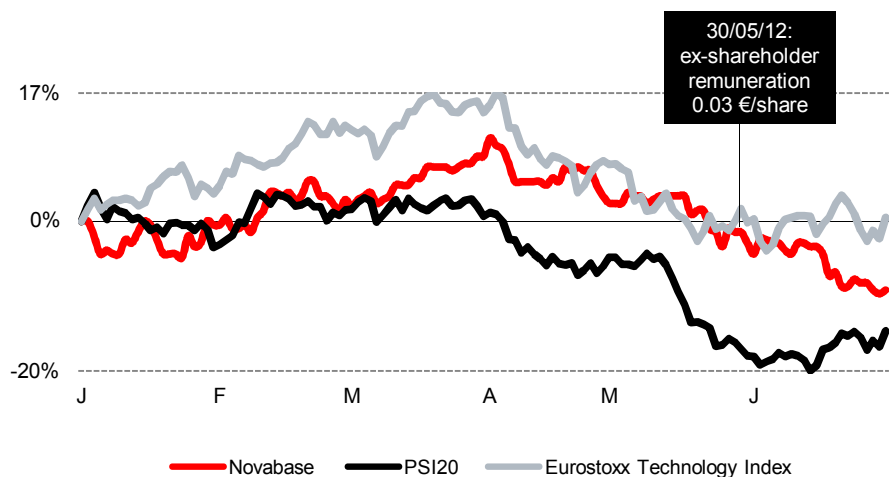
3. Stock Performance

Excluding the shareholder remuneration, the depreciation of Novabase share price would be 7.7%.

Novabase share price in 6M12 lost 9.1%, comparing to a 14.5% loss in the PSI20 Index and a 0.5% gain in the EuroStoxx Technology Index.

In this period, a dividend of 0.03€/share was distributed.

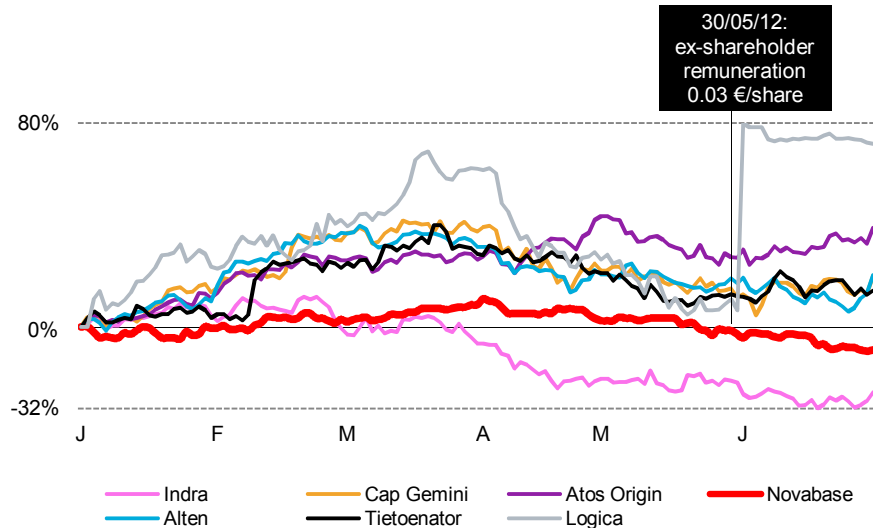
Novabase and the Market





When comparing Novabase share prices with other companies in the IT sector in Europe, we verify that Novabase share performance in 6M12 was in line with the values of the average performance of other IT.

Novabase and other TMT



Average upside of 93.0%, according to the analysts who cover Novabase.

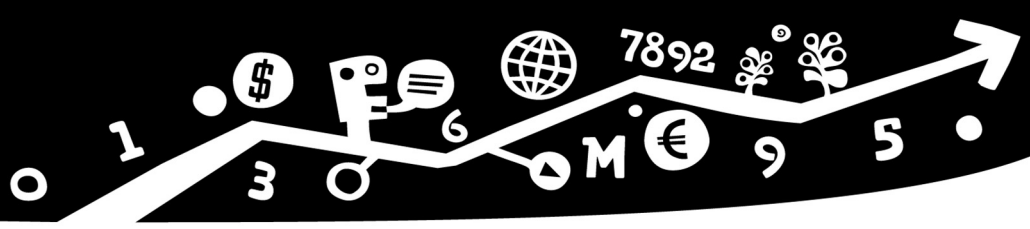
The average price target disclosed by the analysts who cover Novabase is 3.67 euros.

Rotation in 6M12 represented 8.1% of the capital and 2.5 million shares were traded, below the values in 6M11 (rotation of 10.7% of the capital and 3.4 million shares traded).

Summary	2Q12	1Q12	4Q11	3Q11	2Q11
Minimum price (€)	1.89	1.99	1.70	2.26	2.58
Maximum price (€)	2.30	2.32	2.38	2.75	3.10
Volume weighted average price (€)	2.03	1.92	1.99	2.55	2.80
Closing price at the end of the Quarter (€)	1.90	2.32	2.09	2.45	2.75
Nr. of shares traded	1,826,016	717,461	833,186	1,284,390	1,491,268
Market cap in the last day (M€)	59.7	72.9	65.6	76.9	86.4

4. Outlook 2012

The results of the first half of 2012 are positive, 17.3% above the middle of the range of the EBITDA Guidance, as a result of the measures implemented in the end of 2011 for the improvement of operating competitiveness. International business now accounts for 33.2% of total business and the weight of services increased to 67.4%. However, we experienced a strong pressure in the product component in Portugal, which explains the negative evolution of Turnover in this semester.



In order to maximize synergies and to increase operating efficiency of the businesses, Novabase decided to reorganize the Digital TV area, by integrating their offerings in the IMS and VC businesses, from the second half of the year. We believe this new model will be able to better meet the specific characteristics of each business, and is more suited to the nature of these operations, maturities and investment needs.

Despite the macroeconomic context, that remains difficult and uncertain, Novabase is committed to compliance with the Guidance for 2012, which in terms of Turnover we consider more challenging, reaffirming as its priorities the international focus and the preservation of the position in the domestic market.

**Consolidated Statement of Financial Position
as at 30 June 2012**

	30.06.12	31.12.11
	(Thousands of Euros)	
Assets		
Tangible assets	7,693	9,000
Intangible assets	30,335	31,127
Financial investments	1,974	1,786
Deferred income tax assets	11,980	12,387
Other non-current assets	30	-
Total Non-Current Assets	52,012	54,300
Inventories	6,776	6,909
Trade debtors and accrued income	87,834	99,168
Other debtors and prepaid expenses	22,870	18,523
Derivative financial instruments	178	245
Available-for-sale financial assets	9,953	-
Cash and cash equivalents	26,105	27,157
Total Current Assets	153,716	152,002
Assets for continuing operations	205,728	206,302
Assets for discontinued operations	-	-
Total Assets	205,728	206,302
Shareholders' Equity		
Share capital	15,701	15,701
Treasury shares	(371)	(490)
Share premium	43,560	43,560
Reserves and retained earnings	33,679	31,206
Net profit	4,514	2,651
Total Shareholders' Equity	97,083	92,628
Non-controlling interests	10,752	9,811
Total Equity	107,835	102,439
Liabilities		
Non-current borrowings	8,425	10,500
Finance lease liabilities	1,202	1,528
Provisions	2,257	1,721
Deferred income tax liabilities	100	100
Other non-current liabilities	70	308
Total Non-Current Liabilities	12,054	14,157
Current borrowings	3,909	4,053
Trade payables	24,292	26,165
Other creditors and accruals	34,841	36,013
Derivative financial instruments	243	461
Deferred income	22,209	22,669
Total Current Liabilities	85,494	89,361
Total Liabilities for cont. operations	97,548	103,518
Total Liabilities for discount. operations	345	345
Total Liabilities	97,893	103,863
Total Equity and Liabilities	205,728	206,302
Net Cash	25,134	14,653

**Consolidated Income Statement
for the period of 6 months ended 30 June 2012**

	30.06.12	30.06.11	Var. %
	(Thousands of Euros)		
Sale of goods	35,369	52,551	
Cost of goods sold	(30,697)	(47,690)	
Gross margin	4,672	4,861	-3.9 %
Other income			
Services rendered	73,184	66,577	
Supplementary income	63	101	
Other operating income	345	140	
	73,592	66,818	
	78,264	71,679	
Other expenses			
External supplies and services	(28,572)	(24,898)	
Employee benefit expense	(38,502)	(38,686)	
(Provisions) / Provisions reversal	(701)	614	
Other operating expenses	(223)	(511)	
	(67,998)	(63,481)	
Gross Net Profit (EBITDA)	10,266	8,198	25.2 %
Depreciation and amortization	(2,870)	(2,910)	
Operating Profit (EBIT)	7,396	5,288	39.9 %
Financial Gains / (Losses)	(390)	(341)	
Net Profit before taxes (EBT)	7,006	4,947	41.6 %
Income tax expense	(1,578)	(1,087)	
Non-controlling interests	(914)	(380)	
Attributable Net Profit	4,514	3,480	29.7 %
Other information:			
Turnover	108,553	119,128	-8.9 %
Gross margin from sales %	13.2 %	9.3 %	
EBITDA margin	9.5 %	6.9 %	
EBT % on Turnover	6.5 %	4.2 %	
Net profit % on Turnover	4.2 %	2.9 %	

**Consolidated Income Statement by SEGMENTS
for the period of 6 months ended 30 June 2012**

(Thousands of Euros)

	Business Solutions	IMS	Digital TV	Venture Capital	NOVABASE
Sale of goods	282	21,259	13,828	-	35,369
Cost of goods sold	(107)	(18,616)	(11,974)	-	(30,697)
Gross margin	175	2,643	1,854	-	4,672
Other income					
Services rendered	50,015	15,233	5,989	1,947	73,184
Supplementary income and subsidies	61	-	-	2	63
Other operating income	282	51	11	1	345
	50,358	15,284	6,000	1,950	73,592
	50,533	17,927	7,854	1,950	78,264
Other expenses					
External supplies and services	(16,295)	(8,090)	(3,706)	(481)	(28,572)
Employee benefit expense	(27,281)	(6,694)	(3,734)	(793)	(38,502)
(Provisions) / Provisions reversal	31	(199)	(533)	-	(701)
Other operating expenses	(106)	(96)	(11)	(10)	(223)
	(43,651)	(15,079)	(7,984)	(1,284)	(67,998)
Gross Net Profit (EBITDA)	6,882	2,848	(130)	666	10,266
Depreciation and amortization	(1,797)	(675)	(313)	(85)	(2,870)
Operating Profit (EBIT)	5,085	2,173	(443)	581	7,396
Financial Gains / (Losses)	(190)	(204)	(32)	36	(390)
Net Profit / (Loss) before Taxes (EBT)	4,895	1,969	(475)	617	7,006
Income tax expense	(894)	(663)	91	(112)	(1,578)
Non-controlling interests	(692)	(76)	-	(146)	(914)
Attributable Net Profit / (Loss)	3,309	1,230	(384)	359	4,514
Other information :					
Turnover	50,297	36,492	19,817	1,947	108,553
EBITDA	6,882	2,848	(130)	666	10,266
EBITDA % on Turnover	13.7%	7.8%	-0.7%	34.2%	9.5%
EBT % on Turnover	9.7%	5.4%	-2.4%	31.7%	6.5%